REQUEST FOR PROPOSALS

RFP NO. 11-2017 ENVIRONMENTAL LANDSCAPING SERVICES

OPENING: FEBRUARY 15, 2017 AT 11:00 A.M.
PRE-PROPOSAL CONFERENCE: JANUARY 26, 2017 AT 11:00 A.M.

BUYER: Brenda L. Mercado

PHONE: 410-313-6519 • EMAIL: <u>bmercado@howardcountymd.gov</u>



HOWARD COUNTY, MARYLAND

OFFICE OF PURCHASING

6751 Columbia Gateway Drive, Suite 501, Columbia, MD 21046 www.howardcountymd.gov/departments/county-administration/purchasing





Formal RFPs and RFP Results are available on our website

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IMPORTANT: ADVISE THE ISSUING OFFICE IMMEDIATELY IF ANY OF THE ABOVE SECTIONS ARE NOT ENCLOSED IN THIS DOCUMENT.

SECTION A

KEY INFORMATION SUMMARY

RFP Number:	11-2017
RFP Name:	Environmental Landscaping Services
Issue Date:	January 6, 2017
Buyer:	Brenda L. Mercado
	bmercado@howardcountymd.gov
	410-313-6519
Pre-Proposal Date:	January 26, 2017 at 11:00 a.m.
Pre-Proposal Location	Howard County Office of Purchasing
and Registration:	6751 Columbia Gateway Dr., Ste. 501
	Columbia, MD 21046
	Please register by contacting Karen Aghdassi at <u>kaghdassi@howardcountymd.gov</u>
Questions Due	Questions due no later than 4:00 p.m. on January 27, 2017
and to Whom:	Submit questions to: Brenda L. Mercado at bmercado@howardcountymd.gov
D 15	Questions must be submitted to the Buyer at the email address listed above.
Proposal Due:	February 15, 2017, 2017 PRIOR TO 11:00 A.M. EST
Moil/Deliver Brownessla	Office of Developing
Mail/Deliver Proposals	Office of Purchasing 6751 Columbia Gateway Dr., Ste. 501
to	Columbia, MD 21046
the Issuing Office:	410-313-6370
	410-313-0370
	PLEASE REMEMBER THAT TECHNICAL AND PRICE PROPOSALS ARE
	TO BE PLACED IN <u>SEPARATE</u> SEALED ENVELOPES.
Agreement Term:	One Year
125.00.000 201111	
Bid Deposit/	N/A
Performance Bond:	
3	
EBO Subcontracting	10% goal
Participation:	
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<u>MINORITY BUSINESS ENTERPRISES</u> are encouraged to respond to this solicitation. For more information, please contact the Equal Business Opportunity Coordinator at 410-313-3694.

IMPORTANT NOTICE REGARDING ADDENDA

Addenda to solicitations often occur prior to bid opening. It is the potential Contractor's responsibility to visit the Office of Purchasing web site for updates to solicitations.

www.howardcountymd.gov/departments/county-administration/purchasing

SECTION B

PURCHASE ORDER TERMS AND CONDITIONS

The following terms and conditions apply to all Purchase Orders issued by Howard County and are applicable to all purchases made as a result of this solicitation.

- 1 No purchase of materials, supplies, equipment, and/or services will be recognized unless made through the Office of Purchasing.
- 2 The County may at any time insist upon strict compliance with these terms and conditions, notwithstanding any previous custom, practice or course of dealing to the contrary.
- The terms and conditions of sale as stated in this Purchase Order govern in the event of conflict with any terms of the Contractor's bid, and are not subject to change by reason of any written or verbal statements by the Contractor or by any terms stated in the Contractor's acknowledgement without prior written authority from the Office of Purchasing.
- If the price is omitted on the Purchase Order, except where the Purchase Order is given in acceptance of quoted prices, it is agreed that Contractor's price will be the lowest prevailing market price and in no event is this Purchase Order to be filled at higher prices than last previously quoted or charged without prior written authority from the Office of Purchasing.
- 5 If requested, the Contractor shall acknowledge the order promptly and provide a delivery date.
- Invoices must show Delivery Address and Purchase Order number, and indicate if it represents partial or complete billing. Separate invoices must be rendered for each Purchase Order. Invoices shall include the following information:
 - 6.1 Contractor's name;
 - 6.2 Address;
 - 6.3 Federal tax identification number;
 - 6.4 Contract number, if applicable (the first two digits are 44XXXXXXXX);
 - 6.5 Purchase Order number (the first digit is 2XXXXXXXXX);
 - 6.6 Contract line number, if applicable;
 - 6.7 Unit price and extended price (if applicable, the unit price must match a line on the Contract); and
 - 6.8 Description of goods provided and/or services performed.
- The County has the right to refuse to make payment on any invoice unless and until verification of receipt by the County can be determined. The County's payment for any material shall not constitute acceptance of the material or a waiver of any of the County's rights.
- 8 No freight/delivery/fuel charges will be paid by the County unless specifically provided for in the Purchase Order.
- 9 The County will not pay for packaging, boxing or cartage. Damage resulting from improperly packaged material will be charged to the Contractor.
- The County reserves the right to cancel this Purchase Order or, any part thereof, without obligation, if delivery is not made or services completed at the time(s) specified.
- This Purchase Order shall be governed and construed in accordance with the law of the State of Maryland without regard to any choice of law principles.
- All deliveries and services furnished under this Purchase Order must be of the quality specified or in the event no quality is specified, must be the best of their respective kinds, and will be subject to inspection and approval of the County within a reasonable time after delivery of goods or completion of services. When manufacturing specifications are referred to in this Purchase Order, such specifications shall be deemed to be an integral part hereof as if duly set out herein. Goods and services shall be replaced at no additional charge to the County if they prove to be defective and/or not in accordance with specifications. Rejected materials shall be returned at the risk and expense of the Contractor. If the County does not desire replacement, the Contractor shall issue a full credit.
- 13 Requirement as to Materials, Contractor's Responsibilities and Warranties:
 - 13.1 The Contractor warrants and agrees that all materials supplied hereunder shall be manufactured and produced in compliance with the laws, regulations, codes, terms, standards and/or requirements of all Federal, State and local authorities and all other authorities having jurisdiction, and that performance of this Purchase Order shall be in accordance with the above laws, regulations, codes, terms, standards, and/or requirements, and agrees, upon request, to furnish the County a certificate of compliance in such forms as the County may require.
 - 13.2 The Contractor warrants that there has been no violation of copyrights or patent rights in manufacturing, producing, or selling the goods shipped or ordered and Contractor agrees to indemnify and hold the County harmless from any and all liability, loss or expense occasioned by such a violation.
- 14 The quantity of materials, and/or services, must not be exceeded without prior written authority from the Office of Purchasing.
- 15 Substitutions are not allowed without prior written authority from the Office of Purchasing.

- 16 If required, a sufficient number of shop drawings and/or catalog data shall be furnished to the County within 15 days (unless otherwise specified) for necessary approval.
- In the event any article sold and delivered hereunder shall be defective in any respect whatsoever, the Contractor will indemnify and save harmless the County from all losses or expenses by reason of all accidents, injuries or damages to persons or property resulting from the use of such article or which are contributed to by said defective condition.
- The Contractor shall indemnify and hold harmless the County, its employees, agents and officials from any and all claims, losses or expenses resulting from any accidents, injuries or damages to persons or properties, suits or demands including reasonable attorney fees which may be made against the County, its employees, agents or officials resulting from any act or omission committed in the performance of the duties imposed by and performed under the terms of this Purchase Order by the Contractor or anyone under agreement with the Contractor to perform duties under this Purchase Order. The Contractor shall not be responsible for acts of negligence or willful misconduct committed by the County, its employees, agents and officials. Any property or work to be provided by the Contractor under this Purchase Order will remain at the Contractor's risk until written acceptance by the County; and the Contractor will replace, at the Contractor's expense, all property or work damaged or destroyed by any cause whatsoever.
- 19 Liability for Damage: If this Purchase Order calls for work to be performed upon property owned or controlled by the County it is understood and agreed that:
 - 19.1 Mechanic's Liens: The Contractor will keep the premises and work free and clear of all mechanic's liens, and furnish the County certificate and waiver as provided by law.
 - 19.2 Property and Casualty Losses: The work will remain at the Contractor's risk prior to written acceptance by the County and the Contractor will replace at its own expense all work damaged or destroyed by fire, force or violence of the elements or any cause whatsoever.
 - 19.3 Injury to Contractor's Personnel: The Contractor understands and agrees that they are the sole employer of all persons employed by Contractor to perform services under this Purchase Order and agrees on behalf of itself and its workers' compensation insurer that the County is not a dual employer of such personnel. If Contractor is hiring independent contractors or subcontractors to perform services under this Purchase Order, Contractor shall assure that all such persons are properly covered under Maryland workers' compensation law and will indemnify, save harmless and defend the County from all workers' compensation claims filed by such persons against the County.
 - 19.4 Workers' Compensation Insurance: During the term of this Purchase Order, the Contractor will provide workers' compensation insurance in compliance with Maryland law for its employees and shall be responsible to verify workers' compensation coverage for all independent contractors and subcontractors. Contractor shall indemnify the County for any uninsured losses relating to contractual services under this Purchase Order and subsequent amendments.
- Bankruptcy: In the event of any proceedings, voluntary or involuntary, in bankruptcy or insolvency by or against the Contractor including any proceedings under the Chandler Act, or in the event of the appointment, with or without the Contractor's consent, of an assignee for the benefit of creditors or of a receiver then the County shall be entitled to cancel any unfilled part of this Purchase Order without any liability whatsoever.
- Equal Employment Opportunity: The County requires that the Contractor not discriminate against any employee or applicant for employment because of race, creed, religion, physical or mental handicap, color, sex, national origin, age, occupation, marital status, political expression, gender identity/expression, sexual orientation or personal appearance. The Contractor will take affirmative action to ensure that applicants are employed, and the employees are treated fairly and equally during employment with regard to the above. The Contractor warrants that, within the previous 12 months, it has not engaged in unlawful employment practices as set forth in Section 12.208 of the Howard County Code, Section 19 of Article 49B of the annotated Code of Maryland or Sections 703 and 704 of Title VII of the Civil Rights Act of 1964.
- Material Safety Data Sheet (MSDS): If the work to be performed under this Purchase Order requires the use of any product that contains any ingredient that could be hazardous or injurious to a person's health, a MSDS must be provided to the Office of Purchasing, 6751 Columbia Gateway Drive, Suite 501, Columbia, Maryland 21046.

23 Termination

- 23.1 Termination for Convenience: The County may terminate this Purchase Order, in whole or in part, if the County determines that such termination is in the best interest of the County, without showing cause, upon giving at least 30 days written notice to the Contractor. The County shall pay all reasonable costs incurred by the Contractor up to the date of termination. However, in no event shall the Contractor be paid an amount which exceeds the price bid for the work performed. The Contractor shall not be reimbursed for any profits which may have been anticipated but which have not been earned up to the date of termination.
- 23.2 Termination for Default: When the Contractor has not performed or has unsatisfactorily performed one or more material terms of the Purchase Order, the County may terminate the Purchase Order for default. Upon termination for default, payment may be withheld at the discretion of the County. Failure on the part of the Contractor to fulfill the contractual obligations shall be considered just cause for termination of the Purchase Order. If the damages exceed the undisbursed sums available for compensation, the County shall not be obligated to make any further disbursements hereunder. The Contractor will be paid for work satisfactorily performed prior to termination less any excess costs incurred by the County in reprocuring and completing the work.

SECTION C

GENERAL CONDITIONS

1 DEFINITIONS:

- 1.1 <u>Addenda</u> Formal alteration of a solicitation or Agreement in writing (When applicable, Addenda are available on the Office of Purchasing website.)
- 1.2 <u>Alternate Bids</u> A second bid for a single item that intentionally offers a substitute product or service that varies from the stated specifications
- 1.3 <u>Buyer</u> The County's Purchasing Representative for the resulting Agreement
- 1.4 <u>Agreement</u> The Request for Proposal documents and any addenda, the Contractor's response to this solicitation, and subsequent Purchase Orders
- 1.5 County Howard County, Maryland
- 1.6 <u>County Purchasing Agent</u> The Chief Administrative Officer for the County
- 1.7 <u>Contractor</u> Any offeror; most often the successful offeror
- 1.8 <u>Designee</u> Specifically appointed alternate signatory or decision maker
- 1.9 <u>Equal Business Opportunity (EBO)</u> The County's minority business enterprise program
- 1.10 <u>Issuing Office</u> –The Howard County Office of Purchasing
- 1.11 Offeror Any entity that submits a response to this solicitation
- 1.12 <u>Proposal</u> All information submitted by the Contractor in response to this solicitation
- 1.13 <u>Purchase Order</u> The document by which the Contractor receives formal notification to perform work or deliver goods
- 1.14 <u>Request for Proposal (RFP)</u> All documents identified in the Table of Contents, including any addenda
- 1.15 <u>Solicitation</u> The Request for Proposal
- 1.16 <u>User Agency</u> County department or office for which goods and/or services are being purchased

2 BID DEPOSIT:

- 2.1 When deemed necessary, a bid deposit may be required. This requirement is described in Section E of this solicitation. Such bid deposits shall be in the amount deemed adequate by the County. The deposit shall be a certified check, cashier's check, or treasurer's check drawn upon a solvent clearing house bank, or a bid bond issued by an insurance company licensed to do business in Maryland made payable to Director of Finance, Howard County, Maryland. A combination of certified check and bid bonds is not an acceptable response to the bid deposit requirement.
- 2.2 Bid deposits in the form of certified checks will be returned to the unsuccessful bidders upon the award of the Agreement(s), and to the successful bidder(s) upon execution of the Agreement(s) and the meeting of bond requirements, if applicable.
- 2.3 The successful bidder's failure to execute the Agreement or meet bond requirements within ten working days after the award shall result in the deposit being forfeited to the County as liquidated damages.

3 RESERVATIONS:

- 3.1 The County Purchasing Agent or Designee reserves the right to reject any or all proposals or parts of proposals when, in the County Purchasing Agent's or Designee's reasoned judgment, the public interest will be served thereby.
- 3.2 The County Purchasing Agent or Designee, with the approval of the County Executive, may waive formalities or technicalities in proposals as the interest of the County may require.
- 3.3 The County Purchasing Agent or Designee reserves the right to increase or decrease the quantities to be purchased at the prices set forth in the proposal. The quantity intended to be purchased and the period and percentage amount of any such reservation will be stated in the solicitation.

- 3.4 The County Purchasing Agent or Designee reserves the right to award Agreements or place orders on a lump sum or individual item basis, or such combination as shall, in the County Purchasing Agent's or Designee's judgment, be in the best interest of the County.
- 3.5 The County Purchasing Agent or Designee may waive minor differences in specifications provided these differences do not violate the specification intent nor materially affect the operation for which the item or items are being purchased, nor increase estimated maintenance and repair cost to the County.
- 3.6 The County Purchasing Agent or Designee may reject any proposal which shows any omission, irregularity, alteration of forms, additions not called for, conditional or unconditional unresponsiveness, or proposals obviously unbalanced.

4 COMPETITION:

The name of any manufacturer, trade name, or manufacturer or vendor catalog number mentioned in this solicitation is for the purpose of designating a minimum standard of quality and type. Such references are not intended to be restrictive. Bids will be considered for any brand that meets or exceeds the quality of the specifications unless otherwise stated in the solicitation.

A Contractor may offer only one price on each item. Submission by a single Contractor of more than one price for a single item shall be sufficient cause for rejection of all prices for that item submitted by the Contractor. Alternate bids are prohibited and will be rejected.

5 PERIOD OF VALIDITY: Unless otherwise specified, all formal proposals submitted shall be irrevocable for 120 days following the proposal opening date, unless the Contractor, upon request of the County Purchasing Agent or Designee, agrees to an extension. Bids may not be withdrawn during this period.

6 DELIVERY:

- 6.1 Contractors shall guarantee delivery of supplies in accordance with such delivery schedule as may be provided in the solicitation.
- 6.2 All items shall be delivered F.O.B. Destination, Inside Delivery, and delivery costs and charges included in the price offered, unless otherwise stated in the solicitation.
- 6.3 The County Purchasing Agent or Designee reserves the right to charge the Contractor for each day the supplies or services are not delivered in accordance with the delivery schedule. The per diem charge may be invoked at the discretion of the County Purchasing Agent or Designee and said sum to be taken as liquidated damages and deducted from the final payment, or charged back to the Contractor.
- 6.4 The County Purchasing Agent or Designee reserves the right to procure the supplies/services elsewhere on the open market if delivery is not made as specified, in which event, the extra cost of procuring the supplies/services may be charged against the Contractor and deducted from any monies due or which may become due.

7 **GOVERNING LAW:**

- 7.1 This Agreement shall be governed by and construed in accordance with the laws of the State of Maryland without regard to any choice of law principles that would dictate the laws of any other jurisdiction. The parties agree that the exclusive venue for any and all actions related hereto shall be the appropriate Federal or State court located within the State of Maryland.
- 7.2 The laws of Maryland and Howard County shall govern the resolution of any issue arising in connection with the contract, including, but not limited to, all questions on the validity of the contract, the capacity of the parties to enter therein, any modification or amendment thereto, and the rights and obligations of the parties hereunder.

- 8 PROTEST: Any protest concerning the award of an Agreement shall be decided by the County. Protests shall be made in writing to the Issuing Office and shall be filed within ten days of issuance of award notification. A protest is considered filed when received by the Issuing Office. The written protest shall include the name and address of the protestor, identification of the procurement, a statement of the specific reason for the protest and supporting exhibits. The Issuing Office will respond to the written protest within ten days. The County's decision is final.
- 9 DISPUTES: In cases of disputes as to whether or not an item or service quoted or delivered meets specifications, the decision of the County Purchasing Agent or Designee shall be final and binding on all parties. All other disputes arising under or related to the Agreement will be resolved, to the extent possible, by negotiation and settlement between the parties. Pending resolution, the Contractor shall proceed diligently with performance of the Agreement unless otherwise directed in writing.
- 10 AUTHORITY: Solicitations are issued pursuant and subject to the provisions of Article VIII, Howard County Charter; Sections 4.100 through 4.123, Howard County Code, 2003; and the rules and regulations as prescribed by the County.
- 11 CASH DISCOUNTS: If applicable, cash discounts will be taken into consideration in determining the award. However, an offer of a cash discount must allow a reasonable period of not less than 30 days in order to be included in evaluation of proposal pricing. A proposal offering a cash discount in a period of less than 30 days will be evaluated as a proposal without a cash discount offer. If the Contractor obtains an award by reason of their gross price, the County will hold the offer of a cash discount and make every effort to obtain such discount.
- UNIT PRICES: Unless the Contractor clearly shows that it is the intent that a reduced total price is being 12 offered on the basis of receiving an award of all items covered by the total, any totals should be the actual sum of the extension of unit prices. Otherwise, in the event of any discrepancy between a unit price(s), extended price(s), and/or total price(s), unit prices will govern and the bid will be refigured accordingly.
- 13 NON-WAIVER: Any waiver of any breach of covenants herein contained to be kept and performed by the Contractor shall not be deemed or considered as a continuing waiver and shall not operate to bar or prevent the County from declaring a forfeiture for any succeeding breach either of the same condition of covenant or otherwise.
- 14 PATENTS: If applicable, the Contractor shall defend any suit or proceeding brought against the County so far as based on a claim on any equipment, or on any part thereof, furnished under this Agreement which constitutes an infringement of any patent of the United States, if notified promptly in writing and given authority, information and assistance (at the Contractor's expense) for the defense of same, and the Contractor shall pay all damages and costs awarded therein against the County. In case said equipment or any part thereof, in such suit is held to constitute infringement and the use of said equipment or part if enjoined, the Contractor shall, at its own expense, either procure for the County the right to continue using said equipment or part, or replace same with non-infringing equipment or part, or modify so that it becomes non-infringing.
- 15 MARYLAND REGISTRATION: Contractors must be registered to do business in, and must be in good standing in, the State of Maryland. Contractors not registered must obtain registration information from the Maryland Department of Assessments and Taxation website at: www.dat.state.md.us/ or by calling 410-767-1184 or Toll Free 888-246-5941.
- 16 AVAILABILITY OF FUNDS: The contractual obligation of the County under this Agreement is contingent upon the availability of appropriated funds from which payment for this Agreement can be made.
- 17 INTEGRATION AND MODIFICATION: This solicitation, the Contractor's response to this solicitation, subsequent Purchase Order(s), and, if applicable, the legal Agreement represents the entire understanding between the parties. Any additions or modifications shall only be made in writing and executed by both parties.

NON-ASSIGNMENT OF AGREEMENT: Neither the County nor the Contractor shall assign, sublet or transfer its interest or obligations under the resulting Agreement to any third party, without the written consent of the other. Nothing herein shall be construed to create any personal or individual liability upon any employee, officer or elected official of the County, nor shall the resulting Agreement be construed to create any rights hereunder in any person or entity other than the parties to this Agreement.

19 AGREEMENT:

- 19.1 The County and Contractor must execute an Agreement resulting from the award of this solicitation. This process typically takes approximately three weeks from the date the successful Contractor is identified. In order to expedite this process, a sample Agreement is attached for review as part of this solicitation. Exceptions, if any, to the County's Agreement (Exhibit I) must be noted in the proposal to be considered during evaluation. Exceptions to the County's Agreement may result in rejection of the proposal.
- 19.2 Do not fill in or sign the sample Agreement attached as Exhibit I. The County will prepare an Agreement specific to this solicitation for execution by the successful Contractor.

20 PUBLIC INFORMATION/PROPRIETARY/CONFIDENTIAL INFORMATION:

- 20.1 The County operates under a public information law, which permits access to most records and documents.
- 20.2 Proposals will be available for public inspection after the award announcement, except to the extent that a Contractor designates trade secrets or other proprietary data to be confidential. Material designated as confidential must be readily separable from the remainder of the proposal to facilitate public inspection of the nonconfidential portion of the proposal. A Contractor's designation of material as confidential will not necessarily be conclusive, and the Contractor may be required to provide justification why such material should not be disclosed, on request, under the Maryland Access to Public Records Act, State Government Article, Sections 10-611 through 10-628, of the Annotated Code of Maryland.

21 COOPERATIVE PURCHASE:

- 21.1 The County reserves the right to extend all of the terms, conditions, specifications, and unit or other prices of any Agreement resulting from this solicitation to any and all public bodies, subdivisions, schools districts, community colleges, colleges, and universities including non-public schools. This is conditioned upon mutual agreement of all parties pursuant to special requirements, which may be appended thereto. The Contractor agrees to notify the issuing body of those entities that wish to use any Agreement resulting from this solicitation and will also provide usage information, which may be requested.
- 21.2 The County assumes no authority, liability or obligation, on behalf of any other public or non-public entity that may use any Agreement resulting from this solicitation. All purchases and payment transactions will be made directly between the Contractor and the requesting entity. Any exceptions to this requirement must be specifically noted in the bid response.

22 AWARD NOTIFICATION:

- 22.1 Award notification will be by U.S. Mail, e-mail or fax or a combination thereof.
- 22.2 The awarded Contractor(s) will be required to return a Insurance Certificate naming. "Howard County, Maryland, its officials, employees, agents and volunteers" as Certificate Holder and as Additional Insured, the executed Agreement* the completed EBO Schedule of Participation and the Maryland Registration Certificate of Good Standing.
- * As Offerors have had an opportunity to note Exceptions to the Agreement with their proposal submission, it is anticipated that execution of the Agreement will require minimal time. PLEASE BE SURE TO READ THE SAMPLE AGREEMENT, EXHIBIT I. PRIOR TO SUBMISSION OF YOUR PROPOSAL.

23 TERMINATION:

- 23.1 Termination for Convenience: The County may terminate this contract, in whole or in part, if the County determines that such termination is in the best interest of the County, without showing cause, upon giving at least 30 days written notice to the Contractor. The County shall pay all reasonable costs incurred by the Contractor up to the date of termination. However, in no event shall the Contractor be paid an amount which exceeds the price bid for the work performed. The Contractor shall not be reimbursed for any profits which may have been anticipated but which have not been earned up to the date of termination.
- 23.2 Termination for Default: When the Contractor has not performed or has unsatisfactorily performed one or more material terms of the contract, the County may terminate the Purchase Order for default. Upon termination for default, payment may be withheld at the discretion of the County. Failure on the part of the Contractor to fulfill the contractual obligations shall be considered just cause for termination of the contract. If the damages exceed the undisbursed sums available for compensation, the County shall not be obligated to make any further disbursements hereunder. The Contractor will be paid for work satisfactorily performed prior to termination less any excess costs incurred by the County in reprocuring and completing the work.

SECTION D

SPECIFICATIONS

- BACKGROUND: CleanScapes is a Howard County Government program which offers financial incentives to residents who have installed recognized stormwater Best Management Practices (BMPs). Credits and reimbursements have been issued in this program through the Howard County Watershed Protection Fee since its inception in December 2013. BMPs installed through this program are claimed as compliance efforts toward Howard County's MS₄ permit. This request for proposals aims to spread BMP implementation to areas beyond Columbia, Maryland, where the majority of past rain gardens have been installed due to other incentive programs. This effort will be called CleanScapes Communities. CleanScapes Communities had a successful pilot in the Northern Little Patuxent sub-watershed in 2016.
- 2 STATEMENT OF WORK: Howard County, Maryland (the "County"), seeks a qualified landscaping company (the "Contractor"), to provide Best Management Practices packages on up to 25 lots throughout the County, excluding Columbia Association cost-share eligible villages (See Exhibit III for the map of this geographic area mav viewed Howard area). This be on County https://data.howardcountymd.gov/cleanscapescommunities/main Web.aspx, The Contractor shall provide a full-service package, including a homeowner consultation and on-site stormwater education (materials provided by the County) and site visit as well as design, installation, maintenance, and timely customer service. The County Project Coordinator will assist the contractor by providing a list of interested residents, assistance with paperwork, and forwarding notes before the Contractor's design phase. BMPs for stormwater management may include rain gardens and rain barrels. CleanScapes Communities will commence installation in the spring of 2017.
 - 2.1 The County will advertise the program in all geographic areas not eligible for the Columbia Association cost-share program.
 - 2.2 Homeowners will submit requests to be considered for the program and sign a right of entry/release of liability and maintenance agreement. They will also participate in a preparticipation survey, administered by the Contractor.
 - 2.3 The Project Coordinator will provide the contractor interested residents' names and contact information within two weeks of their initial application. The project Coordinator will verify age of homes before providing residents' information to the Contractor; the home must be older than January 1, 2003 to receive the benefits of this program.
 - 2.4 Before beginning construction, the Contractor will complete relevant portions of the Right of Entry and Maintenance Agreement (ROEM) and collect 25% cost share from the resident. The Project Coordinator will liaise with the homeowner to receive signed ROEM and obtain necessary County approval signatures. The County will issue 75% payment to the Contractor upon final inspection of each project, provided that the accomplished work meets the County's approval and the homeowner's satisfaction (indicated by their signature in Attachment D of the ROEM).
 - 2.5 The Contractor will provide bi-monthly reports including installation progress on lots and financial reports.
 - 2.6 The Contractor will keep detailed records of impervious area treated, type of practices installed, and locations of installation to be submitted bi-monthly to the County. This information must be maintained in spreadsheet form, which will be supplied to the County upon request, but at a minimum frequency of every two weeks. The Contractor must also input this information into the SMART Tool http://umdseagrant.appspot.com/, unless otherwise noted by the County.
 - 2.7 The Contractor will notify the Project Coordinator upon the completion of each project and inform homeowners that the Project Coordinator will contact them to arrange a final inspection. The Project Coordinator will conduct this inspection.

- 2.8 The Contractor must provide a list of maintenance tips by season to all program participants, provided by the County, as well as complete and accurate planting plans and BMP locations
- 2.9 The Contractor must make all reasonable effort to satisfy the homeowner's aesthetic and other concerns when installing these projects. The Contractor must communicate timeline and plans clearly with homeowners.
- 2.10 The Contractor must be able to offer an optional maintenance package to the homeowners.
- 2.11 All projects must be completed by December 31, 2017. The Contractor must provide a 1-year plant guarantee and willingly return to sites reporting issues with BMP function for two years following the BMP installation and repair them as determined by the County. The County will not issue additional payment for repairs or plant replacement.
- 2.12 The Contractor must return to the site for at least 2 rain events after installation to verify sufficient drainage (rain garden must drain fully within a maximum of 48 hours) and appropriate design.
- 2.13 The Contractor shall exclude the months of July and August for planting. These are the hottest months of the year and planting in these months may cause excess plant mortality.
- 2.14 No contract shall be awarded to other than a responsible Contractor meeting all the requirements of these specifications. The County reserves the right to reject any bid if deemed non-compliant.

3 PRE-PROPOSAL CONFERENCE:

- A pre-proposal conference will be held in the Purchasing Conference Room, Gateway Building, 6751 Columbia Gateway Drive, Suite 501, Columbia, Maryland 21046 on the date and time specified in Document A to discuss objectives and answer questions relating to this solicitation. Contractor's attendance is not required but is strongly encouraged. Additionally, attendance may facilitate the Contractor's understanding and ability to meet the County's Equal Business Opportunity goals as outlined in Section I.
- 3.2 It is recommended that Contractors read the solicitation prior to attending the conference and bring a copy to the conference.
- 3.3 In order to assure adequate seating at the pre-proposal conference, please confirm attendance by emailing Karen Aghdassi <u>kaghdassi@howardcountymd.gov</u> and referencing this solicitation and number.
- 3.4 If there is a need for language interpretation and/or other special accommodations, please advise Karen Aghdassi <u>kaghdassi@howardcountymd.gov</u> so that reasonable efforts may be made to provide special accommodations.

4 INQUIRIES AND ADDENDA:

- 4.1 The Buyer in the Issuing Office is the sole point of contact for this solicitation. Questions must be addressed in writing to the Buyer and delivered no later than 10 days prior to the bid opening.
- 4.2 Addenda to solicitations often occur prior to the proposal opening, sometimes within a few hours of the opening. It is the potential Contractor's responsibility to visit the Office of Purchasing website at www.howardcountymd.gov/departments/county-administration/purchasing to obtain Addenda. Addenda, when issued, must be acknowledged in the proposal by signing and returning all addenda with the proposal. Addenda must also be acknowledged in the space provided on the Technical Proposal Page.

5 CONTRACTOR'S QUALIFICATIONS:

5.1 Contractors must be engaged in landscaping services in the Mid-Atlantic region, especially landscaping with a stated mission to improve the environment, and must have been actively engaged in landscaping services for a period of no less than three years. The experience of

- owner(s) may be imputed to a newly formed company/Contractor provided the owner(s) has/have at least three years of demonstrated experience of reliability and meets the criteria set forth herein.
- 5.2 Contractors must have installed at least 5 rain gardens (demonstrable by submission of a portfolio of work not to exceed 25 pages).
- 5.3 Contractors with the ability to install other landscaping features, stormwater and otherwise (e.g. stonework, retention walls, etc.), will be given preference.
- 5.4 Contractor must have an excellent track-record of customer service.
- 5.5 If the County deems necessary, the Contractor must undergo Chesapeake Bay Landscaper Certification program to which the County will provide access. The certification has to be completed before work is started.
- 5.6 Contractors must have a Plant Dealer's License from the Maryland Department of Agriculture. A copy of the license shall be submitted with the proposal.
- 5.7 Contractor's capacity to perform as many as 25 BMP projects at a rate of at five (5) per month shall be maintained through the contract.
- 5.8 The County's desires the Contractor to have a landscape architect on staff.
- 5.9 The County reserves the right to inspect the BMPs and to perform such investigations as may be deemed necessary to insure that competent personnel and management will be utilized in the performance of the Agreement.
- 5.10 In accordance with Howard County Code Sec. 4.117 (a) (4), the quality of performance of previous contracts or services shall be considered in determining the lowest responsive and responsible bidder. Quality of performance may be determined through contracts or services provided to the County or to other entities. Quality of performance to other entities will be determined from reference checks when references are required. The determination of quality performance includes the Contractor's history of reasonable and cooperative behavior and commitment to customer satisfaction and the Contractor's businesslike concern for the interests of the customer. The County reserves the right to reject any bid deemed not responsible or non-responsive.

6 BACKGROUND CHECKS AND INVESTIGATIONS

- 6.1 If a Contractors' employees are on-site in County buildings working without a County escort each employee of the Contractor shall agree to a background check or investigation consisting of national criminal database search covering misdemeanors and felonies and the release of that information to the County in the event that it is required.
- 6.2 The Contractor shall assume the cost to have background checks done for each employee assigned to each facility. The County may bill the Contractor \$100 for each standard background check. Public safety buildings require a higher level of security and an in-depth background checks referred to as "investigations". The County may bill the Contractor \$250 for each in-depth background investigation. This fee, when billed to the Contractor, shall be payable to the County prior to the check or investigation being conducted.
- 6.3 The background checks or investigations shall include all employees, new employees, subcontractors and replacement employees to be done prior to assignment of a building.
- 6.4 The Contractor shall not assign any individual convicted of the following offenses which shall include, but are not limited to: Abduction, Homicide, Rape, Aggravated Assault, Sex Offender, Assault with Intent to Murder, or Assault with Intent to Rob.
- 6.5 The Contractor shall not assign any individual convicted, or having incomplete probation for the following offenses which shall include, but are not limited to: Burglary, Breaking and Entering,

- Carrying or Wearing a Weapon, Destruction of Property, Possession of a Controlled Dangerous Substance with Intent to Distribute, Explosives, Kidnapping, Theft/Larceny, Maiming, Manslaughter, Sexual Assault, Hate Crimes, Robbery, and Distribution of a Controlled Substance.
- The Contractor reserves the right to seek exception to the above guidelines governing acceptability for assignment to the facility by providing documented specifics pertaining to convictions of the employee in question. The County will, at its sole discretion, accept or reject the requested exception.
- AGREEMENT PERIOD: The Agreement period shall be for one year commencing on or about March 1, 2017, after approval and proper execution of the Agreement documents. The Contractor must undergo training and communications with the County before any work begins.
- 8 ESTIMATED ANNUAL CONTRACT VALUE: The estimated annual contract value group for this contract is <u>A</u> as defined by the schedule below:

A - \$30,000 to \$75,000

B - \$75,001 to \$100,000

C - \$100,001 to \$250,000

D - 250.001 to \$500.000

E - \$500,001 to \$1,000,000

F - Over \$1,000,000

- 9 NON-EXCLUSIVITY: Nothing herein is intended nor shall be construed as creating any exclusive arrangement with Contractor. This Contract shall not restrict the County from acquiring similar, equal or like goods and/or services from other entities or sources.
- INSURANCE: The Contractor will be required to purchase and maintain during the life of the Agreement, including any subsequent renewal terms, Commercial General Liability Insurance, Automobile Liability Insurance, and Worker's Compensation Insurance with limits of not less than those set forth below:
 - 10.1 Commercial General Liability Insurance: Combined Single Liability limits of \$1,000,000 each occurrence and \$1,000,000 aggregate naming, "Howard County, Maryland, its officials, employees, agents and volunteers" as the Certificate Holder and an Additional Insured.
 - 10.2 Automobile Liability Insurance: Combined Single Liability limit of \$1,000,000 any one accident.
 - 10.3 Worker's Compensation Insurance: Statutory coverage for Maryland jurisdiction, including Employer's Liability coverage, with a limit of at least \$100,000.
 - 10.4 The Contractor shall assure that all subcontractors or independent contractors performing services in accordance with this solicitation carry identical insurance coverage as required of the Contractor, either individually or as an Additional Insured on the policies of the Contractor. Exceptions may be made only with the approval of the County. The Contractor shall indemnify the County for any uninsured losses relating to contractual services involving subcontractors, including workers' compensation claims.
 - 10.5 The Contractor shall provide the County with Certificates of Insurance within ten days of bid award notification, evidencing the coverages required above. Such certificates shall provide that the County be given at least 60 days prior written notice of any cancellation of, intention to not renew, or material change in such coverage. The Contractor must provide Certificates of Insurance before commencing work in connection with the Agreement. "Howard County, Maryland, its officials, employees, agents and volunteers" as Certificate Holder and as Additional Insured must be shown on the certificate.
 - 10.6 The providing of any insurance required herein does not relieve the Contractor of any of the responsibilities or obligations assumed by the Contractor in the Agreement awarded or for which the Contractor may be liable by law or otherwise.

- 10.7 Failure to provide and continue to enforce such insurance as required above shall be deemed a material breach of the Agreement and shall operate as an immediate termination thereof.
- 10.8 Failure to comply with this requirement at any time during the initial term and any subsequent renewals may be sufficient cause for termination for default.

11 METHOD OF ORDERING:

- Purchase Orders will be issued from time to time for such quantities as may be required by the County. Purchase Orders issued against the Agreement, even if not completed within the term of the Agreement, shall continue to be bound by the terms and conditions until completion.
- 11.2 Small purchases may also be made by the County's procurement card (currently Visa). The Contractor agrees to accept the card for such quantities as may be required by the County. Contractors are prohibited from charging additional fees over and above their bid prices to process payments on procurement cards.

12 EVALUATION OF OFFERS:

- 12.1 The County intends to make award to the responsible Contractor whose proposal represents the best value to the County. Proposals will be evaluated in two phases; the first based on the technical and price submittals and the second on the oral discussions.
- 12.2 The first phase will be evaluated based on the following criteria listed in order of importance:
 - 12.2.1 Experience and technical competence of the firm in performing stormwater landscaping or any landscaping with willingness to undergo training for stormwater landscaping, if the County deems necessary.
 - 12.2.2 Demonstrated experience with installing rain gardens.
 - 12.2.3 Capacity to perform as many as 25 BMP projects at a rate of at least (five) 5 per month.
 - 12.2.4 Qualifications and technical competence of the staff based on résumés.
 - 12.2.5 Demonstrated experience in installing rain gardens; preference given to firms who can perform a variety of landscaping projects, stormwater treatment projects and other similar projects.
 - 12.2.6 Identified risks associated with this project.
 - 12.2.7 Completeness of proposal.
 - 12.2.8 Price
- 12.3 After identifying the short list of the most qualified Contractor(s) based on the evaluation criteria, representative(s) may be required to clarify their proposals through presentations and/or oral discussions.
- 12.4 The County may enter into negotiations with the Contractors and invite best and final offers as deemed to be in the best interest of the County. Negotiations may be in the form of face-to-face, telephone, facsimile, email or written communications, or any combination thereof, at the County's sole discretion.
- 12.5 Contractors are strongly advised not to prepare their proposal submissions based on any assumption or understanding that negotiations will take place. Contractors are advised to respond to this solicitation fully and with forthrightness at the time of submission.
- 12.6 Following the submittals of proposals, Contractors are strongly cautioned not to contact elected officials or members of the evaluation team regarding the selection process. Inappropriate efforts to lobby or influence individuals, or Contractors involved in this selection may result in dismissal from further consideration, at the County's sole discretion.
- WORK SCHEDULE: The Contractor(s) shall state as part of their bid, a work start schedule and a work completion schedule from date of Agreement award notification.

14 BILLING AND PAYMENT:

- 14.1 The Contractor shall submit separate invoices for each Purchase Order issued. Invoices shall be sent to Office of Community Sustainability, 3430 Court House Drive, Ellicott City, MD 21043. Invoices in the proper form and approved by the County shall be paid by the County within 30 days of receipt. Invoices without the necessary information may be returned for correction prior to payment.
- 14.2 Each invoice shall include the following information:
 - 14.2.1 Contractor's name;
 - 14.2.2 Address;
 - 14.2.3 Federal tax identification number;
 - 14.2.4 Contract number, if applicable (i.e., 44XXXXXXXX);
 - 14.2.5 Purchase Order number (i.e., 2XXXXXXXXX);
 - 14.2.6 Contract line number:
 - 14.2.7 Unit price and extended price (unit price must match a contract line); and
 - 14.2.8 Description of goods provided and/or services performed.
- 14.3 The County reserves the right to make payments on Visa procurement cards when orders are placed using procurement cards as indicated in Method of Ordering above. Contractors are not permitted to charge the County additional fees over and above their bid prices to process payments on procurement cards.
- 14.4 The County reserves the right to make payments via electronic funds transfer (a.k.a. ACH) on Agreements for which this payment vehicle is appropriate.
- Payment shall be made upon receipt of proper invoice from Contractor and authorized by the County. Not performing BMP packages in a timely manner (outlined above) may result in withholding of payment.
- 14.6 All amounts, costs, or prices referred to herein pursuant to this Agreement shall be United States of America currency.
- 14.7 Please provide a sample invoice that complies with paragraph "Billing and Payment" with response. See Exhibit II for sample invoice.
- 14.8 The proper form of County invoices requires that the necessary information be included on all invoices. Invoices without the necessary information may be returned for correction prior to payment. The County reserves the right to approve invoices, in its sole discretion, and to request such detail and additional information as the County, in its discretion deems appropriate.

SECTION E

SUBMISSION REQUIREMENTS

1 INSTRUCTIONS:

- 1.1 All proposals must be clearly identified on the front of the envelope or top of the carton with the solicitation number, title of the solicitation and the due date and time. TECHNICAL AND PRICE PROPOSALS SHALL BE IN SEPARATE, SEALED ENVELOPES.
- 1.2 All proposals must be signed by an authorized officer or agent of the Contractor submitting the proposal and delivered in sealed envelopes or cartons to the Issuing Office prior to the time and date indicated. Proposals received after the time and date indicated will not be accepted or considered.
- 1.3 The submission of a proposal shall be considered an agreement to all the terms, conditions, and specifications provided herein and in the various bid documents, unless specifically noted otherwise in the proposal.
- 1.4 Each proposal shall be accompanied by the Affidavit regarding price fixing, gratuities, bribery, and discriminatory employment practices in accordance with Section E.1.c. (3)(b) of the Howard County Purchasing Manual. When the Contractor is a corporation, a duly authorized representative of said corporation shall execute the Affidavit. The Affidavit is provided in the solicitation package.
- 1.5 The Foreign Services Disclosure Form must accompany proposal for construction-related services, architectural services, engineering services and energy performance contract services of \$2 million or more. Section 12-111 of the Maryland State Finance and Procurement Article requires bidders to local governments to make certain disclosures regarding plans, at the time the bid is submitted, to perform any services under the contract outside the United States. When applicable, the Foreign Services Disclosure form is provided in the solicitation package.
- 1.6 If a discrepancy in or omission from the specifications is found, or if a Contractor is in doubt as to their meaning, or feels that the specifications are discriminatory, the Contractor shall notify the Buyer in the Issuing Office in writing not later than ten days prior to the scheduled proposal opening. Exceptions taken do not obligate the County to change the specifications. The Issuing Office will notify all Contractors of any changes, additions or deletions to the specifications by Addenda posted the Office of Purchasing on web site (www.howardcountymd.gov/departments/county-administration/purchasing).
- 1.7 The County will assume no responsibility for oral instructions or suggestions. All official correspondence in regard to the specifications shall be directed to and will be issued by the Issuing Office.
- PROPOSAL DOCUMENTS: Contractors shall submit one original clearly marked, and five copies of the complete proposal, to the Issuing Office prior to the opening date and time specified in Section A. Failure to return required documents may be cause for rejection of the proposal. This solicitation requires the return of the following documents:
 - 2.1 Technical Submittal
 - 2.1.1 Section F, (Technical Proposal Cover Page)
 - 2.1.2 Section F, (Contract Qualification Information)
 - 2.1.3 Section G, (Afffidavit)
 - 2.1.4 Sufficient detail that demonstrates experience and knowledge of the services to be provided that minimally includes:
 - 2.1.4.1 A brief history of the firm including when organized, corporate structure, and type of ownership.

- 2.1.4.2 Project description of sufficient detail to include, but not be limited to the the proposed project methodologies to be used by the Contractor, project schedule sequence, work tasks and hours.
- 2.1.4.3 Summaries of at least five completed stormwater treatment projects (a maximum of two pages for each summary not including photos) including description, design, cost, and photos that demonstrate some projects rain gardens and rain barrels.
- 2.1.5.4 Contractor's portfolio demonstrating the installation of at least five rain gardens.
- 2.1.5.5 List any trainings or other experience with installing best management practices Also list experience installing other types of landscaping, not limited to stormwater BMPs.
- 2.1.5.6 Demonstrated ability to devote at least 5 projects' worth of workhours in any given month during the project period (March-December 2016).
- 2.1.5.7 Identify the major risks associated with this project. For each risk, identify those activities which can be undertaken to reduce, mitigate or eliminate the risk. Identify the associated responsibilities. Ensure that these activities are reflected in your project and management plans.
- 2.1.5.8 Resumes/credentials of the key person(s) who will perform the service are required. Plant Dealer's License from the Maryland Department of Agriculture. Credentials may be subject to verification.
- 2.1.5.9 Other information to demonstrate knowledge, skills and capabilities of the firm including any innovative approaches proposed.

2.2 Price Submittal

- 2.2.1 Section F, (Price Proposal Page)
- 2.2.2 Section I, (Equal Business Opportunity Participation)
- 3 ELECTRONIC AND HARD COPIES: Contractors should submit a CD or flash drive containing the entire, identical hard copy of the proposal along with the hard copies required above. Additionally, it is requested that a separate version, redacted in accordance with Public Information/Proprietary/Confidential Information Section C, Paragraph 21, be added to the electronic copy.
- 4 SAMPLE INVOICE: Contractors are required to provide a sample invoice with the proposal response. The sample invoice shall contain the details enumerated in Section D, Paragraph 14.2.
- EXCEPTIONS: If the Contractor cannot meet the terms, conditions and/or specifications of the solicitation, the Contractor must furnish a statement on company letterhead giving a complete description of any exceptions to the terms, conditions, and specifications. Failure to furnish the statement means that the Contractor agrees to all terms, conditions and specifications. Exceptions taken do not obligate the County to change the terms, conditions and/or specifications. Exceptions to the terms and/or conditions and/or to the County's standard Agreement may be sufficient cause for rejection of the proposal.
- SITE CONDITIONS: The submission of a proposal shall be considered representation that the Contractor has carefully investigated all conditions which affect or may, at some future date, affect the performance of the work or services covered by the solicitation, the entire area to be serviced as described in the solicitation and that the Contractor is fully informed concerning the conditions to be encountered, character, quality and quantity of work to be performed, and equipment and materials to be furnished. The Contractor shall also be familiar with all Federal, State, and County laws, all codes and ordinances of the County which in any way affect the performance of the work, or persons engaged or employed in the work, or the materials and equipment used in the work.

TECHNICAL PROPOSAL COVER PAGE

TITLE _	Environmental Landscaping Services			
67	HOWARD COUNTY OFFICE OF PURCHASING 6751 Columbia Gateway Drive, Suite 501 Columbia, MD 21046			
	rsigned agrees to furnish and deliver the above goods and r same, and subject to all terms, conditions, and require is:			
COMPAN	NY NAME:			
FEDERAL	L TAX IDENTIFICATION NO./SOCIAL SECURITY N	O.:		
ADDRESS	SS:Street City		State	Zip
TELEPHO:		FAX:		Дар
EMAIL AD	ADDRESS:			
REPRESE	ENTATIVE'S NAME:			
individual i	the name and title of the person with legal authority to sign is not "President" or "Vice President", provide verification	on of the signatory	y authority w	rith your submittal.
	F COMPANY SIGNATORY (Printed):			
TITLE OF	F COMPANY SIGNATORY (Printed):			
	County prefers to email Purchase Orders when possible T OF PURCHASE ORDERS:			ADDRESS FOR
	npany a Minority-, Women-, or Disabled-Owned Business licate the type of minority ownership:	Enterprise? \(\sum \)	∕ES □NO	
☐ African☐ Female	n American Asian American Disabled e Hispanic Native An	_	Eskimo	
	npany certified? If yes, indicate the certification(s) held: rd County Government	on	altimore	Other
Certificatio	ion Number(s) and Expiration Date(s):			
origin, age, appearance	company have a written non-discrimination policy (i.e.: rage, occupation, marital status, political opinion, sexual eye, familial status, source of income)? YES No The County reserves the right to request such documentation, if	orientation, gende	er identity/ex	
$C\alpha$	cany will accept Visa procurement cards: [YES] N Contractors are not permitted to charge the County any acceptance on procurements cards.		r and above t	heir bid prices to

TECHNICAL PROPOSAL COVER PAGE

COMPANY NAME:	
Payment Terms: (The payment terms sha	all be considered net 30 days unless otherwise indicated.)
	cal, state, and federal taxes, and prices stipulated by the Contractor are t to any increase due to any taxes, or any other reason. The County's Tax
☐ We wish to submit a "NO BID" at future solicitations.	this time, but request that our company remain on the Contractors list for
addenda and agree that the prices show acknowledging addenda here, the actual	ENDA : The company shall identify by number and date the following wn in the proposal reflect all changes made by addenda. In addition to addenda must be signed and returned with the proposal. To check for cov/departments/county-administration/purchasing.
Number: Date: Number: Date:	Number: Date: Number: Date:
	GNING THE PRICE PAGE MUST INITIAL ANY TERATIONS IN FIGURES IN INK.
SIGNATURE:	DATE:
PRINTED NAME:	

PRICE PROPOSAL COVER PAGE

(Must be submitted separately from the Technical portion of the proposal)

Note: the County will not reimburse the Contractor for any unused designs or work performed on incomplete projects. Prices should reflect potential homeowner dropout.

TITLE	: Environmental Landscaping Services				
NIGP (CODE/PRODUCT CODE: 91	8-73 Landscaping Co	nsulting Se	ervices	
ITEM NO.	COMMODITY/SERVICE DESCRIPTION	ESTIMATED ANNUAL QUANTITY	U/M	UNIT PRICE (2 Decimal Places Only*)	EXTENDED PRICE
1	Landscaping Services. Rain Gardens, practice. Assuming 1 gallon plants and 5 linea of underground gutter extension.	1 er feet	Square Foot	\$	\$
2	Landscaping Services. Rain Barrels Water Stored.	1	Gallon	\$	\$
		TOTA	L PROPO	SAL PRICE	\$
	te note that prices shall only have TWO re than two decimal places, adjust respon		S. The Cou	unty's financial sys	stem will not allow
INVO	ICE PROCEDURE FOR SUCCESSFU	UL CONTRACTOR	<u>S:</u>		
pricing	er to facilitate prompt payment, invoices a. Invoices failing to contain the require returned for correction. Please submit a	ed line item detail, ir	ncluding co	ntract line numbe	
SIGN <i>A</i>	ATURE:			_ DATE:	

CONTRACTOR'S QUALIFICATION INFORMATION (Must be submitted with the Technical proposal)

QUALIFICATIONS QUESTIONNAIRE

Name of Company:Date:		Date:
Addre	ress:	
Telepl	phone Number:	
CONT	STRACTOR'S QUALIFICATIONS	
1.	1. To qualify for stormwater management work the Contractor five (5) stormwater management best management practices projects should demonstrate the variety of stormwater treatrincluding at least one (1) innovative design that is eligible f Environment's "Accounting for Stormwater Wasteload A Guidance for National Pollutant Discharge Elimination Syste (3) of these sample projects should be at least 2, but not document this experience on the Qualifications Questionaire recently completed projects meeting the specified experience	within the past ten years. The five (5) sample ment practices they are capable of installing, for credit by the Maryland Department of the Allocations and Impervious Acres Treated: em Stormwater Permits, August 2014". Three more than 10 years old. Contractors shall be (Document F) and provide a detailed list of
2.	 The Qualifications Questionnaire shall be completed by all C the Qualifications Questionnaire will be considered in Attachments (unless specifically requested), company brochu be considered in evaluating the qualifications of the Contractor 	evaluating the Contractor's qualifications. ures or submittals in any other format will not
3.	 The County reserves the right to check references furnish determining award of this bid. The County will not cont information, wrong names, wrong phone numbers, or wrong Qualifications Questionnaire. Incomplete submittals or unvertible evaluation. 	act Contractors for clarifications of illegible ng addresses provided by Contractors on the
4.	4. The County reserves the right to inspect the Contractors' equi- of key personnel or to interview key personnel to be assigned	
1. C	CONTRACTOR'S EXPERIENCE, list most recent first.	
(a) M	Most Recent Work:	
Work f	x for which Contractor was responsible:	
Project	ect Title and/or Other Identifying Number for the Work:	
Location	tion (Street Address, City/County, State):	
	Construction Date End C	
	nwater Facility - Numbers and Types	
Contra	ractor's total dollar amount for the Work described:	

Howard County, Maryland Page 23 of 46 Office of Purchasing

Contractor's Superintendent for the Work:
Contractor's Project Manager for the Work:
Agency or Firm for whom work was performed (the Owner):
Name:
Address:
Telephone Number:
Names of persons having supervisory responsibility within Agency or Firm for whom Work was performed:
Firm performing Engineering Inspection Services:
Name:
Address:
Telephone Number:
Names of persons having supervisory responsibility within firm performing Engineering Inspection Services:
Was the Work of the Contractor performed as a Subcontractor? (yes), (no)
If "yes" Contractor shall complete the following:
Name of Prime Contractor:
Address of Prime Contractor:
Telephone No. of Prime Contractor:
Names of persons having supervisory responsibility within the Prime Contractor's firm for whom the Work was
performed:
Other pertinent information regarding this project (including photos):
A CONTED A CITADAS ENDEDADAS
2. CONTRACTOR'S EXPERIENCE
(b) Next Most Recent Work:
Work for which Contractor was responsible:
Project Title and/or Other Identifying Number for the Work:
Location (Street Address, City/County, State):
Start Construction Date End Construction Date:
Stormwater Facility - Numbers and Types
Contractor's total dollar amount for the Work described:

Contractor's Project Manager for the Work:
Agency or Firm for whom work was performed (the Owner):
Name:
Address:
Telephone Number:
Names of persons having supervisory responsibility within Agency or Firm for whom Work was performed:
Firm performing Engineering Inspection Services:
Name:
Address:
Telephone Number:
Names of persons having supervisory responsibility within firm performing Engineering Inspection Services:
Was the Work of the Contractor performed as a Subcontractor? (yes), (no)
If "yes" Contractor shall complete the following:
Name of Prime Contractor:
Address of Prime Contractor:
Telephone No. of Prime Contractor:
Names of persons having supervisory responsibility within the Prime Contractor's firm for whom the Work was performed:
Other pertinent information regarding this project (including photos):
3. CONTRACTOR'S EXPERIENCE
(c) Next Most Recent Work:
Work for which Contractor was responsible:
Project Title and/or Other Identifying Number for the Work:
Location (Street Address, City/County, State):
Start Construction Date End Construction Date:
Stormwater Facility - Numbers and Types
Contractor's total dollar amount for the Work described:
Contractor's Superintendent for the Work:
Contractor's Project Manager for the Work:
Agency or Firm for whom work was performed (the Owner):
Name:

Address:
Telephone Number:
Names of persons having supervisory responsibility within Agency or Firm for whom Work was performed:
Firm performing Engineering Inspection Services:
Name:
Address:
Telephone Number:
Names of persons having supervisory responsibility within firm performing Engineering Inspection Services:
Was the Work of the Contractor performed as a Subcontractor? (yes), (no)
If "yes" Contractor shall complete the following:
Name of Prime Contractor:
Address of Prime Contractor:
Telephone No. of Prime Contractor:
Names of persons having supervisory responsibility within the Prime Contractor's firm for whom the Work was
performed:
Other pertinent information regarding this project (including photos):
3. CONTRACTOR'S EXPERIENCE
(d) Next Most Recent Work:
Work for which Contractor was responsible:
Project Title and/or Other Identifying Number for the Work:
Location (Street Address, City/County, State):
Start Construction Date End Construction Date:
Stormwater Facility - Numbers and Types
Contractor's total dollar amount for the Work described:
Contractor's Superintendent for the Work:
Contractor's Project Manager for the Work:
Agency or Firm for whom work was performed (the Owner):
Name:
Address:

Telephone Number:
Names of persons having supervisory responsibility within Agency or Firm for whom Work was performed:
Firm performing Engineering Inspection Services:
Nama
Name:
Address: Telephone Number:
Names of persons having supervisory responsibility within firm performing Engineering Inspection Services:
Was the Work of the Contractor performed as a Subcontractor? (yes), (no) If "yes" Contractor shall complete the following:
Name of Prime Contractor:
Address of Prime Contractor:
Telephone No. of Prime Contractor:
Names of persons having supervisory responsibility within the Prime Contractor's firm for whom the Work w
performed:
Other pertinent information regarding this project (including photos):
5. CONTRACTOR'S EXPERIENCE
(e) Next Most Recent Work:
Work for which Contractor was responsible:
Project Title and/or Other Identifying Number for the Work:
Location (Street Address, City/County, State):
Start Construction Date End Construction Date:
Stormwater Facility - Numbers and Types
Contractor's total dollar amount for the Work described:
Contractor's Superintendent for the Work:
Contractor's Project Manager for the Work:
Agency or Firm for whom work was performed (the Owner):
Name:
Address:
Telephone Number:
Names of persons having supervisory responsibility within Agency or Firm for whom Work was performed:

Firm performing Engineering Inspection Services:
Name:
Address:
Telephone Number:
Names of persons having supervisory responsibility within firm performing Engineering Inspection Services:
Was the Work of the Contractor performed as a Subcontractor? (yes), (no)
If "yes" Contractor shall complete the following:
Name of Prime Contractor:
Address of Prime Contractor: Telephone No. of Prime Contractor:
Names of persons having supervisory responsibility within the Prime Contractor's firm for whom the Work was
performed:
Other pertinent information regarding this project (including photos):
NAMES OF KEY PERSONNEL AND THEIR WORK RELATED EXPERIENCE:

For each key personnel listed, the Contractor shall indicate on which efforts identified above (1-2-3-4 or 5) the key personnel worked and their responsibilities on that project.

	IAJOR EQUIPMENT WHICH THE CONTRACTORS OWNS OR TO WHICH TH
CONTRAC	TTOR HAS ACCESS:
(Provide att	eachment for this item if necessary.)
THER INF	ORMATION CONSIDERED PERTINENT:
THER INF	
THER INF	ORMATION CONSIDERED PERTINENT:

SECTION G

AFFIDAVIT

Must be completed, signed by an officer of the company (President, CEO, Vice President, etc), and submitted with the bid.

Contractor				
Address				
I,	, the	e undersigned,	of the above n	amed
(Print S	, the Signer's Name)	<i>U</i> ,	(Print Office Held)	
Contractor does	declare and affirm this	day of (Month)	, 2017, that I hold the aforementioned office	;
in the above nar	med Contractor and I affirm			
		AFFIDAVIT	" I	
Contractor or th	nemselves, to obtain inform	r employees, have not in ation that would give the f the Contractor, or thems	any way colluded with anyone for and on behalf of Contractor an unfair advantage over others, nor have elves, to gain any favoritism in the award of the con-	they
		AFFIDAVIT		
received prior hemoluments of receive in the fugenerally, nor hecommission or	nereto or will receive subsethis contract, job, work or seture a service or thing of values as any such officer or employer.	quent hereto any benefit, ervice for the County, and due, directly or indirectly, byee of the County receive payable to the County in	nted, has in any manner whatsoever, any interest in of monetary or material, or consideration from the profit that no officer or employee has accepted or received of upon more favorable terms than those granted to the p d or will receive, directly or indirectly, any part of an connection with this contract, job, work, or service for ock.	its or or will oublic y fee,
		AFFIDAVIT	III	
contracts with I		er, director, or partners, or convicted of bribery, attem	any of its employees who are directly involved in obtaining the bribery, or conspiracy to bribe under the laws of	
		AFFIDAVIT	<i>IV</i>	
Howard County employment, no or Subtitle 6 of	y have been convicted wit or have we engaged in unlaw	r agents, partners, or emploishin the past 12 months wful employment practices	byees who are directly involved in obtaining contracts of discrimination against any employee or applicar as set forth in Section 12.200 of the Howard County ode of Maryland or, of Sections 703 and 704 of Title V	nt for Code,
The Court of the second		AFFIDAVIT	$^{\prime}V$	
The Contractor:	Is not currently identif	activities in Iran as descri	the Maryland State Board of Public Works as a p bed in Section 17-702 of the Maryland State Finance	
ii.	Is not currently engagin Finance and Procureme		n Iran as described in Section 17-702 of the Maryland	State
If the person is activities in Iran	unable to make the certifica		ounty, a detailed description of the Contractor's inves	tment
	eclare and affirm under the mowledge, information and		e contents of the foregoing affidavits are true and corr	ect to
Signature				
Printed Name				
		<u></u>		
Title				
Rev. 10/25/2016				

SECTION H

EQUAL BUSINESS OPPORTUNITY PARTICIPATION

NOTICE TO PRIME CONTRACTORS 10% SUBCONTRACTING GOAL ON CONTRACTS VALUED AT \$50,000 OR MORE

Howard County Code Section 4.122 established an Equal Business Opportunity program to foster overall equity and fairness to all citizens in relation to business enterprises conducting business with the County.

If a contract is \$50,000 or more, the Prime Contractor shall make a good faith effort to comply with the Howard County Equal Business Opportunity (EBO) program's 10% subcontracting goal. The Prime Contractor shall make a good faith effort to obtain minority subcontractor participation even if the Prime Contractor has the capability to complete the work with its own workforce. This is also applicable to Prime Contractors that are minority-owned firms. The percentage requirement may vary. Prime Contractors should submit the following completed *Equal Business Opportunity Subcontractor Participation Form* with the bid. Identify subcontractors prior to submitting the proposal. After contract award, changes in subcontractors require the written approval of the EBO Coordinator.

Possible areas of obtaining subcontracting participation include, but are not limited to, flagging services, hauling, copying and printing, and the purchase of materials used in performing the contract. Contractors may use minority, women or disabled business enterprises certified by Howard County, Maryland; the Maryland Department of Transportation; the City of Baltimore, Maryland; or another certifying entity in order to satisfy the 10% subcontracting goal. The website addresses for lists of minority businesses are:

Howard County - Equal Business Opportunity List of Firms A-Z http://www.mdot.state.md.us/MBE_Program/index.html http://cityservices.baltimorecity.gov/mwboo

Contractors should submit a completed *Equal Business Opportunity Subcontractor Participation Form* with the bid identifying each certified EBO firm they intend to use on the contract. However, if the EBO Subcontractor Participation Form is not submitted with the bid, the County may request EBO subcontractor participation of the successful contractor.

Contractors failing to achieve the Equal Business Opportunity Program goal following a good faith effort to obtain participation must complete the *Equal Business Opportunity Program Request for Subcontracting Waiver* and provide documentation of its good faith attempts to obtain EBO participation. The County will determine if the efforts made satisfy a good faith attempt. A waiver will only be considered in rare contracts after a determination that the Contractor has made a good faith effort and thoroughly documented the efforts. Contractors should submit the *Equal Business Opportunity Program Request for Subcontracting Waiver* with the bid. However, if the request for waiver form is not submitted with the bid, the County may obtain the request for waiver of the successful contractor.

If the County exercises its option to renew the contract, it is expected that the EBO subcontracting goal will be met for each subsequent contract year when the contract amount is \$50,000.00 or more. Questions relating to the EBO program shall be directed to the EBO Coordinator 410-313-6370.

PRIME CONTRACTORS' COMPLIANCE OF EBO SUBCONTRACTOR PARTICIPATION

Prime Contractors that are awarded County contracts shall maintain adequate records of EBO participation on County contracts. The County may require that prime contractors report whether or not they met the proposed EBO subcontracting goal, so that the County can track compliance of EBO participation on County contracts.

Revised 12/20/2013



HOWARD COUNTY. MARYLAND EQUAL BUSINESS OPPORTUNITY (EBO) SUBCONTRACTOR PARTICIPATION FORM

COUNTY USE ONLY

EBO APPROVAL

CONTRACT TITLE: ENVIRONMENTAL LANDSCAPING SERVICES								
SOLICITATION# RFP 11	-2017	CAPITAL PROJECT # CONTRACT / PO #						
TERM: RENEWAL			RENEWAL #	‡ AM	OUNT \$			
PRIME CONTRACTOR	NAME:							
ADDRESS: PHONE:								
EBO STATUS (Y/N):								
PRIME CONTRACTOR SHOULD LIST ALL EBO SUBCONTRACTORS / SUBCONSULTANTS / SUPPLIERS								
	INST	RUCTIONS FOR CO	MPLETING 1	THIS FORM				
		g each certified EBO fi project. Attach addition			(WBE), and Disabled (Dubcontractors.	BE) Business		
		commitment to utilize t n should accompany yo			rcentages indicated should	d the contract		
	A (African Americ				ican), NA (Native Am	erican), FEM		
	<u></u>							
SUBCONTRACTOR NA	ME:							
ADDRESS:					PHONE:			
CONTACT REPRESENTA	ΓIVE:		EMAIL:					
*EBO TYPE (Check One)	□ АА	☐ ASA	□ HIS	□ NA	☐ FEM	□ DIS		
CERTIFYING AGENCY:		CERTIFICATION	#	E	CBO PARTICIPATION %			
DESCRIPTION OF WORK	<u> </u>			E	BO PARTICIPATION \$			
SUBCONTRACTOR NA	ME:							
ADDRESS:					PHONE:			
CONTACT REPRESENTA	ΓIVE:		EMAIL:					
*EBO TYPE (Check One)	□ АА	□ ASA	□ ніs	□ NA	□ FEM			
CERTIFYING AGENCY:		CERTIFICATION :	#	F	BO PARTICIPATION %	,		
DESCRIPTION OF WORK	:			F	BO PARTICIPATION \$			
PRINTED NAME			EMAIL					
SIGNATURE (VENDOR	OFFICIAL)	TITLE			DATE			
					Revised 12/20/	2013 <i>BLM</i>		

EXHIBIT I

HOWARD COUNTY, MARYLAND AGREEMENT

PA XX-XXXX

THIS AGREEMENT (the "Agreement") is made by and between **HOWARD COUNTY**, **MARYLAND**, a body corporate and politic, (the "County") and **[NAME AND ADDRESS OF CONTRACTOR]**, Federal Employer Identification Number XXXXXXXX, Telephone Number XXX-XXXX (the "Contractor").

NOW THEREFORE, in consideration of the mutual promises and covenants, the parties hereto agree that the County shall pay the Contractor, an amount as set forth herein, for [services rendered and/or goods provided] in accordance with this Agreement, the other attachments hereto, the [Bid/Proposal], and the Purchase Order, all of which are hereby incorporated into and made a part of this Agreement. Notwithstanding any other terms or provisions of this Agreement, in the event the County is temporarily or permanently prevented, restricted or delayed in the performance of any or all of the duties and obligations imposed upon or assumed by it hereunder, by act of the General Assembly of Maryland or the Howard County Council, by a court of competent jurisdiction or by administrative delay not due to the fault of the County (and its members and agents), the County shall not be liable directly or indirectly for any claims caused to or suffered by the Contractor or any other person in connection with or as a result of such prevention, restriction or delay. In addition the parties hereto agree as follows:

1. Contractor's Duties.

2. <u>Compensation</u>.

2.1 In consideration of the [services and/or goods] to be provided by the Contractor, the County shall pay the Contractor

[These may be modified to fit a particular contract; they are just starting points for sample contract language]

• in accordance with the unit prices set forth in the [Bid] [Proposal] [Best and Final Offer].

•	in accordance with the [fee schedule] [unit prices] attached hereto as Attachment A. (or some other attachment -
	B, C, D, etc.)
•	the sum of Dollars (\$) (This one is usually used for firm fixed price contracts with a
	lump sum, one time payment.)
•	an hourly rate of \$ per hour for an approximate total of hours and shall reimburse the
	Contractor for eligible expenses incurred by the Contractor in the performance of the Contractor's responsibilities
	and obligation under this Agreement. The eligible expenses are set forth in Attachment A.
•	an amount equal to 90% of the amount invoiced pursuant to Paragraph 2.2 below. Ten percent (10%) of each
	disbursement shall be retained by the County and disbursed in a lump sum upon [completion of the services
	described herein][delivery of the goods described herein] in a manner satisfactory to the County, in its sole
	discretion. (This one is usually used for software purchases when you want to include retainage.)
	2.2 Select one: • In no event shall the compensation paid to the Contractor exceed the sum of Dollars (\$)
	Select one of the following options:
	• in any contract year.
	 during the Initial Term of this Agreement, as defined below, or during any renewal period.
	 during the entire term of this Agreement, including renewals thereof.
	 In no event shall the compensation paid to the Contractor exceed the budget appropriation during the term of this Agreement, including renewals thereof,
	F NOT APPLICABLE:] provided, however, that the County may entertain a request for [escalation/adjustment] in sequent to the first year in accordance with
	Select one:
	 Section, Paragraph of the solicitation. Paragraph of this Agreement.
	2.3 Price Adjustment: [USE THIS IF A SOLE SOURCE AND PRICE ADJUSTMENT WILL BE

2.3 Price Adjustment: [USE THIS IF A SOLE SOURCE AND PRICE ADJUSTMENT WILL BE PERMITTED: Prices offered shall be firm against any increase for [number of years spelled out] year(s) from the effective date of this Agreement. Prior to the commencement of subsequent renewal periods, it shall be the Contractor's responsibility to notify the County Office of Purchasing in advance of any requested price adjustments.

2.3.1 The County will entertain requests for escalation in accordance with the current Consumer Price Index at the time of the request or up to a maximum 5% increase on the current pricing, whichever is lower. (For purposes of this section, "Consumer Price Index" shall be the Consumer Price Index-All Urban Consumers (CPI-U), Washington-Baltimore, DC-MD-VA-WV, All Items, Not Seasonally Adjusted, as published by the United States Department of Labor, Bureau of Labor Statistics.) The County reserves the right to grant or deny the request for a price increase and will do so in writing. If the price increase is approved, the price increase will be effective upon written approval and will remain firm through the renewal period.

2.3.2 If a price increase is requested following Agreement renewal and it has been longer than one year since the last increase, the County may entertain a request for escalation if it is in the County's best interest. If the price increase is granted, the price increase will be effective upon approval and will remain firm through the renewal period, or for one year, at the County's sole discretion.

- 2.2 [Renumber if necessary] The Contractor shall submit invoices to the County [SELECT ONE OF THE FOLLOWING OPTIONS: [monthly] [quarterly] [insert another time period for submission of invoices]. The Contractor's invoices shall reflect the:
 - 2.2.1 Contractor's name
 - 2.2.2 Address
 - 2.2.3 Federal tax identification number
 - 2.2.4 Contract number, (the first two digits are 44XXXXXXXX)
 - 2.2.5 Purchase Order number the first two digits are 2XXXXXXXXX
 - 2.2.6 Contract line number
 - 2.2.7 Unit price and extended price (the unit price must match a contract line)
 - 2.2.8 Description of goods provided and/or services performed
 - 2.3 The proper form of County invoices requires that the information above be included on all invoices.
- 2.4 All invoices shall be submitted to Department name and address. Invoices in the proper form and approved by the County within 30 days of receipt thereof.
- 2.5 Invoices may be returned for correction. The County reserves the right to approve such invoices, in its sole discretion, and to request such detail and additional information as the County, in its discretion deems appropriate.
 - 3. Term.
 - 3.1 This Agreement shall be effective

Select one of the following options:

- _____, 20____ [Insert Date spelled out]
- when it has been properly signed by all parties hereto
- when executed by the County

and shall continue through [Insert Date – spelled out] (hereinafter defined as the "Initial Term") [, at which time the County may exercise its option to renew set forth in Paragraph 3.2 below], unless sooner terminated pursuant to Paragraphs 5 and 7 hereof. [Insert for true requirements contract when more than 12 months – This Agreement is a requirements contract (indefinite delivery indefinite quantity contract) and does not require the payment of funds from appropriations of a later fiscal year.]

- 3.2 The County reserves the right to renew this Agreement for [insert renewal period] on the same terms and conditions set forth herein. [INSERT ANY CHANGES TO THE TERMS, i.e. COMPENSATION, UPON RENEWAL OF AGREEMENT, OTHERWISE, IT MUST BE RENEWED ON THE SAME TERMS AND CONDITIONS] Unless set forth in a written amendment, the compensation [, reimbursement] and manner of payment set forth in Paragraph 2 shall remain as is. In the event any renewal changes the terms and conditions set forth herein, the approval of the Howard County Council may be required.
 - 4. <u>Contractor's Representations and Warranties.</u> The Contractor hereby represents the following:
- 4.1 [USE FOR CORPORATIONS, LIMITED OR GENERAL PARTNERSHIPS OR LIMITED LIABILITY COMPANIES; DELETE IF CONTRACTOR IS AN INDIVIDUAL] The Contractor is a [corporation][limited partnership][general partnership][limited liability company], duly formed and validly existing under the laws of the State of

[INSERT STATE OF INCORPORATION] and is qualified to do business and is in good standing [and licensed] in the State of Maryland.

- 4.2 [USE FOR CORPORATIONS, LIMITED OR GENERAL PARTNERSHIPS OR LIMITED LIABILITY COMPANIES; DELETE IF CONTRACTOR IS AN INDIVIDUAL] The Contractor has the power and authority to consummate the obligations and responsibilities contemplated hereby, and has taken all necessary action to authorize the execution, delivery and performance required under this Agreement.
- 4.3 The person executing this Agreement for the Contractor warrants that he/she is duly authorized by the Contractor to execute this Agreement on the Contractor's behalf.
- 4.4 SELECT ONE OF THE FOLLOWING OPTIONS: A. The services to be provided under this Agreement shall be performed competently and with due care, and in accordance with all applicable laws, codes, ordinances and regulations and licensing requirements.] OR B. [The goods to be delivered shall comply with the implied warranties of merchantability and fitness for use, and all express warranties created by this Agreement.]
- 4.5 The Contractor has obtained and shall continue to maintain, at its own cost, such licenses and certifications as are necessary to provide the services rendered under this Agreement, and shall present such licenses to the County upon its request for the same
- 4.6 All representations and warranties made in the Affidavit [and the Bid/Proposal response] remain true and correct in all respects.

5. Termination:

- 5.1 Termination for Convenience: The County may terminate this Agreement for convenience, in whole or in part, whenever the County determines that such termination is in the best interest of the County, without showing cause, upon giving at least 30 days written notice to the Contractor. The County shall pay all reasonable costs incurred by the Contractor up to the date of termination. However, in no event shall the Contractor be paid an amount which exceeds the price bid for the work performed. The Contractor shall not be reimbursed for any profits which may have been anticipated but which have not been earned up to the date of termination.
- 5.2 Termination for Default: When the Contractor has not performed or has unsatisfactorily performed one or more material terms of the Agreement and therefore is in default, the County may terminate the Agreement for default. Upon termination for default, payment may be withheld at the discretion of the County. Failure on the part of a Contractor to fulfill the contractual obligations shall be considered just cause for termination of the Agreement. If the damages exceed the undisbursed sums available for compensation, the County shall not be obligated to make any further disbursements hereunder. The Contractor will be paid for work satisfactorily performed prior to termination less any excess costs incurred by the County in reprocuring and completing the work.

6. Remedies for Default.

- 6.1 The County shall have the right upon the happening of any Default, without providing notice to the Contractor:
- 6.1.1. In addition to other available rights and remedies, to terminate this Agreement immediately, in whole or in part;
 - 6.1.2. To suspend the Contractor's authority to receive any undisbursed funds; and/or

- 6.1.3. To proceed at any time or from time to time to protect and enforce all rights and remedies available to the County, by suit or any other appropriate proceedings, whether for specific performance of any covenant, term or condition set forth in this Agreement, or for damages or other relief, or proceed to take any action authorized or permitted under applicable law or regulations.
- 6.2 Upon termination of this Agreement for default, the County may elect to pay the Contractor for [services provided] [goods delivered] up to the date of termination, less the amount of damages caused by the default. If the damages exceed the undisbursed sums available for compensation, the County shall not be obligated to make any further disbursements hereunder.

7. Remedies Cumulative and Concurrent.

No remedy herein conferred upon or reserved to the County is intended to be exclusive of any other remedies provided for in this Agreement, and each and every such remedy shall be cumulative, and shall be in addition to every other remedy given hereunder, or under this Agreement, or now or hereafter existing at law or in equity or by statute. Every right, power and remedy given to the County shall be concurrent and may be pursued separately, successively or together against the Contractor, and every right, power and remedy given to the County may be exercised from time to time as often as may be deemed expedient by the County.

8. <u>Insurance</u>.

The Contractor shall be required to provide insurance required by the County pursuant to the insurance requirements specified in Section D of the [Invitation for Bid / Request for Proposal], including naming "Howard County, Maryland, its officials, employees, agents and volunteers" as Certificate Holder and as Additional Insured. The Contractor shall maintain the insurance coverages required by the County while this Agreement is in force, and provide documentation of such insurance in a form satisfactory to the County. Such documentation may, in the discretion of the County, be in the form of binders or declarations from the insurance company.

9. <u>Confidential Information.</u>

The Contractor shall not disclose any documentation and information disclosed to the Contractor in the course of its performance of duties hereunder with respect to the past, present and future County business, services and clients without the express written consent of the County.

10. Ethics.

- 10.1 The Contractor certifies that the officer of the legal entity who is executing this Agreement has read and understands Attachment B, entitled Howard County Charter and Code References to Ethics, which contains the provisions of Section 901(a) of the Howard County Charter dealing with conflicts of interest and Section 22.204 of the Howard County Code dealing with conflicts of interest.
- 10.2. The Contractor certifies that it has (1) not been a party to an agreement to bid a fixed or uniform price; (2) not offered nor will offer any gratuity to any county official or employee; and (3) not violated any of the fair employment provisions of Code Sec. 4.119 Ethics and Fair Employment Practices detailed in Attachment B.

11. Assignment.

Neither the County nor the Contractor shall assign or transfer its interest or obligations under this Agreement to any third party, without the written consent of the other. Nothing herein shall be construed to create any personal or

individual liability upon any employee, officer or elected official of the County, nor shall this Agreement be construed to create any rights hereunder in any person or entity other than the parties of this Agreement.

12. Delegation of Duties.

The Contractor shall not delegate the Contractor's duties under this Agreement without the prior written consent of the County.

13. Indemnification.

- The Contractor shall indemnify and hold harmless the County, its employees, agents and officials 13.1 from any and all claims, suits, or demands including reasonable attorney fees which may be made against the County, its employees, agents or officials resulting from any act or omission committed in the performance of the duties imposed by and performed under the terms of this Agreement by the Contractor or anyone under agreement with the Contractor to perform duties under this Agreement. The Contractor shall not be responsible for acts of negligence or willful misconduct committed by the County, its employees, agents and officials.
- Any property or work to be provided by the Contractor under this Agreement will remain at the Contractor's risk until written acceptance by the County; and the Contractor will replace, at the Contractor's expense, all property or work damaged or destroyed by any cause whatsoever.
- In the event that there is a conflict between the indemnification provision set forth in the Purchase 13.3 Order Terms and Conditions and/or the General Conditions of the solicitation and/or this Agreement, the terms set forth in the Agreement shall govern.

14. Integration and Modification.

This Agreement sets forth the entire agreement between the parties relative to the subject matter hereof. No representation, promise or condition, whether oral or written, not incorporated herein shall be binding upon either party to this Agreement. No waiver, modification or amendment of the terms of this Agreement shall be effective unless made in writing and signed by an authorized representative(s) of all parties to this Agreement.

15. Governing Law.

This Agreement shall be governed by and construed in accordance with the laws of the State of Maryland without regard to any choice of law principles that would dictate the laws of any other jurisdiction. The parties agree that the exclusive venue for any and all actions related hereto shall be the appropriate Federal or State court located within the State of Maryland.

16. Conflicting Terms.

- The Contractor acknowledges that any Purchase Order issued on or after the effective date of this Agreement is hereby integrated and made a part of this Agreement, provided, however that if a conflict arises between the provisions of this Agreement and the Purchase Order, the provisions of this Agreement shall prevail.
- In the event of a conflict between the [Bid/Proposal] and this Agreement, the provisions of this Agreement (without the conflicting terms in the Bid/Proposal) shall prevail.

17. Severability.

If any of the provisions in this Agreement are declared by a court or other lawful authority to be unenforceable or invalid for any reason the remaining provisions hereof shall not be affected thereby and shall remain enforceable to the full extent permitted by law.

18. <u>Time is of the Essence.</u>

Time is of the essence with respect to performance of the terms and conditions of this Agreement.

19. Funding.

The contractual obligation of the County under this Agreement is contingent upon the availability of appropriated funds from which payment for this Agreement can be made.

[DELETE IF NOT APPLICABLE:] 20. Ownership of Goods.

All finished or unfinished work, reports, or goods that are the subject of this Agreement [DELETE IF NOT APPLICABLE:] including any licenses or consents acquired by the Contractor for performance hereunder,] shall be and shall remain the property of the County.]

21. Notice.

Any notice required to be delivered shall be deemed to have been received when the notice has been sent by certified mail, return receipt, overnight carrier, or hand delivered, and there is written confirmation of delivery or refusal of receipt, to the following address and individual or at such other address and/or such other individual a party may identify in writing to the other party:

[Make it a sentence or column, depending on space available]

, Buyer; Howard	County, Maryland;	Office of Purchasing; 675	51 Columbia Gateway Drive, Suit	te
		_	· ·	
501; Columbia, Maryland 21046, Telephone:	: 410-313-XXXX; F	Fax: 410-313-6388; Email:	name@howardcountymd.gov.	

FOR THE CONTRACTOR:

Contact Name	Title: Cor	mnany address	Telephone:: Fax::	· Fmail·	
maci mame,	, Tiue, Co	mpany address,	, i cicpiione., rax.,	, Ellian.	

[DELETE IF NOT APPLICABLE: 22. HIPAA. Compliance With Federal HIPAA And State Confidentiality Law.

- A. The Contractor acknowledges its duty to become familiar with and comply, to the extent applicable, with all requirements of the federal Health Insurance Portability and Accountability Act (HIPAA), 42 U.S.C. §§ 1320 *et seq.* and implementing regulations including 45 CFR Parts 160 and 164. The Contractor also agrees to comply with the Maryland Confidentiality of Medical Records Act (Md. Code Ann. Health-General §§4-301 *et seq.*, MCMRA). This obligation includes:
- 1. As necessary, adhering to the privacy and security requirements for protected health information and medical records under federal HIPAA and State MCMRA and making the transmission of all electronic information compatible with the federal HIPAA requirements; and
 - 2. Providing good management practices regarding all health information and medical records.
- B. [If the County determines that functions to be performed constitute business associate functions as defined in HIPAA, the Contractor must execute a business associate agreement as required by HIPAA regulations at 45 CFR §164.501. The fully executed business associate agreement must be submitted within 10 working days after notification of selection, or within 10 days after award, whichever is earlier. Upon expiration of the ten-day submission period, if the County determines that the Contractor has not provided the HIPAA agreement required by this solicitation, the Purchasing Agent, upon review of the Howard County Office of Law, may withdraw the recommendation for award and make the award to the next qualified contractor.]

 OR

[The County has determined that the functions to be performed constitute business associate functions as defined in HIPAA, the Contractor must agree to the Business Associate Agreement, attached hereto and incorporated herein as Attachment _, as required by HIPAA regulations at 45 CFR §164.501.]

C. Protected Health Information as defined in the HIPAA regulations at 45 CFR 160.103 and 164.501, as amended from time to time, means information transmitted as defined in the regulations, that is individually identifiable; that is created or received by a healthcare provider, health plan, public health authority employer, life insurer, school or university, or healthcare clearinghouse; and that is related to the past, present, or future physical or mental health or condition of an individual, to the provision of healthcare to an individual, or to the past, present or future payment for the provision of healthcare to an individual. The definition excludes certain education records as well as employment records held by a covered entity in its role as employer.

23. No Waiver, Etc.

No failure or delay by the County to insist upon the strict performance of any term, condition or covenant of this Agreement, or to exercise any right, power, or remedy consequent upon a breach thereof, shall constitute a waiver of any such term, condition, or covenant or of any such breach, or preclude the County from exercising any such right, power, or remedy at any later time or times.

24. Reports, Audits, Inspections.

- 24.1 At any time during normal business hours and as often as the County may deem necessary, the Contractor shall make available to and permit inspection and copying by the County, its employees or agents, of all records, information and documentation of the Contractor related to the subject matter of this Agreement, including, but not limited to, all contracts, invoices, payroll, and financial audits. The Contractor shall retain all records, information and documentation of the Contractor related to this Agreement, including, but not limited to, all contracts, invoices, payroll, and financial audits for at least three (3) years after the termination of this Agreement.
 - 24.2 All invoices submitted to the County are subject to audit by the County.
- 24.3 The County may request the Contractor, at the expense of the Contractor, to have performed an independent audit of the Contractor's financial information, including, but not limited to, balance sheets, statement of revenue and expenses, and receipts and disbursements.

[DELETE IF NOT APPLICABLE: 25. Wage Rate Requirements.

The Contractor certifies that the officer of the corporation who is executing this Agreement has read and understands the wage rate section in the Request for Proposals (reference Howard County Code, Sec. 4.122A Wage Requirements).

[INSERT ANY SPECIAL CLAUSES HERE, SUCH AS WARRANTIES, LIQUIDATED DAMAGES ETC.]

SIGNATURES BEGIN ON NEXT PAGE

IN WITNESS WHEREOF, the parties have executed this Agreement PA XX-XXXX.

WITNESS:	[INSERT LEGAL NAME OF CONTRACTOR]
Signature Print Name:	[Insert Name] [Insert Title]
WITNESS:	HOWARD COUNTY, MARYLAND, a body corporate and politic
Lonnie R. Robbins Chief Administrative Officer	Allan H. Kittleman County Executive [Purchasing Agent for Howard County Health Department, remove if not applicable]
APPROVED FOR LEGAL SUFFICIENCY this day of, 2016:	INFORMATION TECHNOLOGY APPROVED:
Gary W. Kuc County Solicitor	Christopher Merdon (IF APPLICABLE) Chief Information Officer Technology & Communication Services
REVIEWING ATTORNEY:	
Type Name:	
APPROVED FOR SUFFICIENCY OF FUNDS:	DEPARTMENT APPROVED:
Stanley J. Milesky Director of Finance	[Insert Dept. Head Name] [Director of Insert Department (i.e. Public Works)]

ATTACHMENT A

SERVICES TO BE PERFORMED [AND/OR] GOODS TO BE DELIVERED

Contract-specification information begins here. Indent the paragraphs and us 1.5 spacing to match the agreement – unless you are trying to keep a couple of sentence form going to a second page, then may consider single spacing.

Note: There is only one space between the end of the description of the contract-specific information and the last sentence below. Do not leave multiple spaces.

The above are in addition to any other services set forth in the Bid/Proposal.

Samf

ATTACHMENT B

HOWARD COUNTY CHARTER AND CODE REFERENCES TO ETHICS

Charter Section 901. Conflict of Interest.

- Prohibitions. No officer or employee of the County, whether elected or appointed, shall in any manner whatsoever be interested in or receive any benefit from the profits or emoluments of any contract, job, work, or service for the County. No such officer or employee shall accept any service or thing of value, directly or indirectly, from any person, firm or corporation having dealings with the County, upon more favorable terms than those granted to the public generally, nor shall he receive, directly or indirectly, any part of any fee, commission or other compensation paid or payable by the County, or by any person in connection with any dealings with the County, or by any person in connection with any dealings with or proceedings before any branch, office, department, board, commission or other agency of the County. No such officer or employee shall directly or indirectly be the broker or agent who procures or receives any compensation in connection with the procurement of any type of bonds for County officers, employees or persons or firms doing business with the County. No such officer or employee shall solicit or accept any compensation or gratuity in the form of money or otherwise for any act or omission in the course of his public work; provided, however, that the head of any department or board of the County may permit an employee to receive a reward publicly offered and paid for, for the accomplishment of a particular task.
- Rules of construction; exceptions by Council. The provisions of this Section shall be broadly construed and strictly enforced for the purpose of preventing officers and employees from securing any pecuniary advantages, however indirect, from their public associations, other than their compensation provided by law.

In order, however, to guard against injustice, the Council may, by resolution, specifically authorize any County officer or employee to own stock in any corporation or to maintain a business in connection with any person, firm or corporation dealing with the County, if, on full public disclosure of all pertinent facts to the County Council by such officer or employee, the Council shall determine that such stock ownership or connection does not violate the public interest.

The County Council may, by ordinance, delegate to the Howard County Ethics Commission the power to make such determinations and to authorize the ownership or connection. Any ordinance which delegates this power shall provide for procedures including a public hearing, and shall establish criteria for determining when the ownership or connection does not violate the public interest.

Penalties. Any officer or employee of the County who willfully violates any of the provisions of this Section shall forfeit his office. If any person shall offer, pay, refund or rebate any part of any fee, commission, or other form of compensation to any officer or employee of the County in connection with any County business or proceeding, he shall, on conviction, be punishable by imprisonment for not less than one or more than six months or a fine of not less than \$100.00 or more than \$1,000.00, or both. Any contract made in violation of this Section may be declared void by the Executive or by resolution of the Council. The penalties in this Section shall be in addition to all other penalties provided by law.

Code Section 4.119. Ethics and Fair Employment Practices.

Conflict of Interest. Bidders, vendors, purchasers and county employees involved in the purchasing process shall be governed by the provisions of the Howard County Charter and Howard County law regarding conflict of interest. No vendor shall offer a gratuity to an official or employee of the county. No official or employee shall accept or solicit a gratuity.

(b) **Discouragement of Uniform Bidding.**

- It is the policy of the county to discourage uniform bidding by every possible means and to endeavor to obtain full and open (1) competition on all purchases and sales.
 - No bidder may be a party with other bidders to an agreement to bid a fixed or uniform price. (2)
- No person may disclose to another bidder, nor may a bidder acquire, prior to the opening of bids, the terms and conditions of a bid submitted by a competitor.

Fair Employment Practices (c)

- Bidders, vendors and purchases may not engage in unlawful employment practices as set forth in Subtitle 2 "Human Rights" of Title 12 of the Howard County Code, Subtitle 6 of Title 20 of the State Government Article, Annotated Code of Maryland or Sections 703 and 704 of Title VII of the Civil Rights Act of 1964 as amended. Should any bidders, vendors or purchasers engage in such unlawful employment practices, they shall be subject to being declared irresponsible or being debarred pursuant to the provisions of this subtitle.
- The Howard County Office of Human Rights shall notify the county purchasing agent when any bidder is found, by a court of competent jurisdiction, to have engaged in any high unlawful employment practices.
- If any bidder has been declared to be an irresponsible bidder for having engaged in an unlawful employment practice and has been debarred from bidding pursuant to this subtitle, the Howard County Office of Human Rights shall review the employment practices of such bidder after the period of debarment has expired to determine if violations have been corrected and shall, within 30 days, file a report with the county purchasing agent informing the agent of such corrections before such bidder can be declared to be a responsible bidder by the County Purchasing agent.

(4) Payment of subcontractors. All contractors shall certify in writing that timely payments have been made to all subcontractors supplying labor and materials in accordance with the contractual arrangements made between the contractor and the subcontractors. No contractor will be paid a second or subsequent progress payment or final payment until such written certification is presented to the county purchasing agent.

Code Section 22.204. - Prohibited Conduct and Interests.

(a) Participation Prohibitions.

- (1) Except as permitted by Commission regulation or opinion, an official or employee may not participate in:
- (i) Except in the exercise of an administrative or ministerial duty that does not affect the disposition or decision of the matter, any matter in which, to the knowledge of the official or employee, the official or employee or a qualified relative of the official or employee has an interest.
- (ii) Except in the exercise of an administrative or ministerial duty that does not affect the disposition or decision with respect to the matter, any matter in which any of the following is a party:
- a. A business entity in which the official or employee has a direct financial interest of which the official or employee may reasonably be expected to know;
- b. A business entity for which the official, employee, or a qualified relative of the official or employee is an officer, director, trustee, partner, or employee;
- c. A business entity with which the official or employee or, to the knowledge of the official or employee, a qualified relative is negotiating or has any arrangement concerning prospective employment;
- d. If the contract reasonably could be expected to result in a conflict between the private interests of the official or employee and the official duties of the official or employee, a business entity that is a party to an existing contract with the official or employee, or which, to the knowledge of the official or employee, is a party to a contract with a qualified relative;
- e. An entity, doing business with the County, in which a direct financial interest is owned by another entity in which the official or employee has a direct financial interest, if the official or employee may be reasonably expected to know of both direct financial interests; or
 - f. A business entity that:
- 1. The official or employee knows is a creditor or obligee of the official or employee or a qualified relative of the official or employee with respect to a thing of economic value; and
- 2. As a creditor or obligee, is in a position to directly and substantially affect the interest of the official or employee or a qualified relative of the official or employee.
- (2) A person who is disqualified from participating under paragraph 1. of this subsection shall disclose the nature and circumstances of the conflict and may participate or act if:
 - (i) The disqualification leaves a body with less than a quorum capable of acting;
 - (ii) The disqualified official or employee is required by law to act; or
 - (iii) The disqualified official or employee is the only person authorized to act.
- (3) The prohibitions of paragraph 1 of this subsection do not apply if participation is allowed by regulation or opinion of the Commission.

(b) Employment and Financial Interest Restrictions.

- (1) Except as permitted by regulation of the commission when the interest is disclosed or when the employment does not create a conflict of interest or appearance of conflict, an official or employee may not:
 - (i) Be employed by or have a financial interest in any entity:
- a. Subject to the authority of the official or employee or the County agency, board, commission with which the official or employee is affiliated; or
- b. That is negotiating or has entered a contract with the agency, board, or commission with which the official or employee is affiliated; or
- (ii) Hold any other employment relationship that would impair the impartiality or independence of judgment of the official or employee.
 - (2) The prohibitions of paragraph (1) of this subsection do not apply to:
- (i) An official or employee who is appointed to a regulatory or licensing authority pursuant to a statutory requirement that persons subject to the jurisdiction of the authority be represented in appointments to the authority;
- (ii) Subject to other provisions of law, a member of a board or commission in regard to a financial interest or employment held at the time of appointment, provided the financial interest or employment is publicly disclosed to the appointing authority and the Commission:
- (iii) An official or employee whose duties are ministerial, if the private employment or financial interest does not create a conflict of interest or the appearance of a conflict of interest, as permitted and in accordance with regulations adopted by the Commission; or
- (iv) Employment or financial interests allowed by regulation of the Commission if the employment does not create a conflict of interest or the appearance of a conflict of interest or the financial interest is disclosed.

(c) <u>Post-Employment Limitations and Restrictions.</u>

- (1) A former official or employee may not assist or represent any party other than the County for compensation in a case, contract, or other specific matter involving the County if that matter is one in which the former official or employee significantly participated as an official or employee.
- (2) For a year after the former member leaves office, a former member of the County Council may not assist or represent another party for compensation in a matter that is the subject of legislative action.

(d) <u>Contingent Compensation</u>. Except in a judicial or quasi-judicial proceeding, an official or employee may not assist or represent a party for contingent compensation in any matter before or involving the County.

(e) Use of Prestige of Office.

- (1) An official or employee may not intentionally use the prestige of office or public position for the private gain of that official or employee or the private gain of another.
- (2) This subsection does not prohibit the performance of usual and customary constituent services by an elected official without additional compensation.

(f) Solicitation and Acceptance of Gifts.

- (1) An official or employee may not solicit any gift.
- (2) An official or employee may not directly solicit or facilitate the solicitation of a gift, on behalf of another person, from an individual regulated lobbyist.
- (3) An official or employee may not knowingly accept a gift, directly or indirectly, from a person that the official or employee knows or has the reason to know:
- (i) Is doing business with or seeking to do business with the County office, agency, board or commission with which the official or employee is affiliated;
- (ii) Has financial interests that may be substantially and materially affected, in a manner distinguishable from the public generally, by the performance or nonperformance of the official duties of the official or employee;
 - (iii) Is engaged in an activity regulated or controlled by the official's or employee's governmental unit; or
 - (iv) Is a lobbyist with respect to matters within the jurisdiction of the official or employee.
 - (4) (i) Subsection (4)(ii) does not apply to a gift:
 - a. That would tend to impair the impartiality and the independence of judgment of the official or

employee receiving the gift;

judgment of the official or employee; or

- b. Of significant value that would give the appearance of impairing the impartiality and independence of
- c. Of significant value that the recipient official or employee believes or has reason to believe is designed to impair the impartiality and independence of judgment of the official or employee.
 - (ii) Notwithstanding paragraph (3) of this subsection, an official or employee may accept the following:
 - a. Meals and beverages consumed in the presence of the donor or sponsoring entity;
 - b. Ceremonial gifts or awards that have insignificant monetary value:
 - Unsolicited gifts of nominal value that do not exceed \$20.00 in cost or trivial items of informational

value;

- d. Reasonable expenses for food, travel, lodging, and scheduled entertainment of the official or the employee at a meeting which is given in return for the participation of the official or employee in a panel or speaking engagement at the meeting;
- e. Gifts of tickets or free admission extended to an elected official to attend a charitable, cultural, or political event, if the purpose of this gift or admission is a courtesy or ceremony extended to the elected official's office;
- f. A specific gift or class of gifts that the Commission exempts from the operation of this subsection upon a finding, in writing, that acceptance of the gift or class of gifts would not be detrimental to the impartial conduct of the business of the County and that the gift is purely personal and private in nature;
- g. Gifts from a person related to the official or employee by blood or marriage, or any other individual who is a member of the household of the official or employee; or
- h. Honoraria for speaking to or participating in a meeting, provided that the offering of the honorarium is not related, in any way, to the official's or employee's official position.
- (g) <u>Disclosure of Confidential Information</u>. Other than in the discharge of official duties, an official or employee may not disclose or use confidential information, that the official or employee acquired by reason of the official's or employee's public position and that is not available to the public, for the economic benefit of the official or employee or that of another person.

(h) Participation in Procurement.

- (1) An individual or a person that employs an individual who assists a County, agency or unit in the drafting of specifications, an invitation for bids, or a request for proposals for a procurement, may not submit a bid or proposal for that procurement, or assist or represent another person, directly or indirectly, who is submitting a bid or proposal for the procurement.
- (2) The Commission may establish exemptions from the requirements of this section for providing descriptive literature, sole source procurements, and written comments solicited by the procuring agency.

EXHIBIT II

SAMPLE INVOICE

SAMPLE INVOICE

Your Co	ompany's	s Name				In	voice No.:			
Address						Da	ite:			
Email ad	ldress							\cap		
Telephor	ne/Fax No	os.					FEIN:			
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Но	ward Cou	inty Government				Cc	ntract #:\		44XXXXXX	XXX
De	partment/	Office Name				Pu	rchase Order	#:	2XXXXXXX	XXX
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Cont. Line #	Goods/Services Description	List Price	% Discount	Net Price	Quantit y	Extended Price
	Total					

Payment Terms:

Please make check payable to Your Company's Name and remit payment to:

Your Company's Name Address Address

If you have any questions regarding this invoice, please contact

Your Company's Contact Person's Name at Telephone No. and Email Address.